

# Impact Harvest Forum Investing in Inclusive Businesses Matchmaking Session

*23 May 2024*

*Asia-Pacific Foyer, 15.30 - 17.00, United Nations Conference Centre, Bangkok, Thailand*

*24 May 2024*

*Asia-Pacific Foyer, 11.30 - 15.30, United Nations Conference Centre, Bangkok, Thailand*

**Track:** Cultivating change

## Background

As the role of inclusive businesses in achieving sustainable development goals by 2030 becomes increasingly crucial, efforts are required to accelerate their growth. Among the various challenges hindering their independence and sustainability, financial support stands out as a pivotal aspect, and particularly accessing affordable capital beyond the initial stages of business growth.

The scarcity of affordable finance is not the primary issue facing the companies, rather, their challenges stem from a lack of networks and exposure between investors and businesses. This challenge is prevalent at the national level and is magnified at the international scale.

Recognizing this pressing need for networks, ESCAP and the Bill & Melinda Gates Foundation, in partnership with ANGIN, have facilitated matchmaking activities across multiple countries as a critical initial step to foster connections and initiate discussions on funding opportunities.

## Objectives

1. To connect selected inclusive businesses with relevant impact investors
2. To facilitate the identification of potential funding opportunities and investment deals
3. To serve as a platform for networking and to explore potential strategic collaborations

## Participants / Target Audience

1. Selected inclusive businesses from Viet Nam, Thailand and India, as well as Southeast Asia as a whole
2. Individual and/or institutional Impact investors



## Facilitators

- Mr. David Soukhasing, Managing Director, ANGIN
- Ms. Ursula Toding, BD Senior Associate, ANGIN
- Ms. Megan Alliston, BD Associate, ANGIN
- Ms. Natasya Gaby, Investment Analyst, ANGIN

## Expected Outcomes

- Businesses are matched with relevant impact investors that have aligned interested and appropriate investment vehicles.
- Access to capital for businesses is enhanced, and the investment pipeline is strengthened for investors seeking investment opportunities.
- Inclusive business models have enhanced market validation, and knowledge exchange networking opportunities are facilitated.

## Session preparation and format *(subject to change)*

Prior to the event, businesses and investors are requested to register for this specific activity when they register for the forum (<https://indico.un.org/e/IHF2024>). Participating businesses and investors will be included in an informational booklet/online platform that will be shared with participants, and a 1 on 1 preparation calls will be organized with businesses.

Although participants can share their matching preference, to ensure the session's effectiveness, ANGIN will arrange the final matchmaking plan. Each session will be 20 minutes with a 5-minute break. Each investor will have one table assigned for the whole event.

*The final rundown, participant list (booklet), and matchmaking flow will be shared prior to the event.*

*If you need any assistance on matchmaking, feel free to reach out to: [ursula@angin.id](mailto:ursula@angin.id) / [natasya@angin.id](mailto:natasya@angin.id)*

